

Best Paper Nominations 2007

Winners to be announced at Gala Awards Dinner

Special Awards			
(in alphabetical order of lead author)			
Track	Scottish Enterprise Award for best "refereed" paper - £1,500		ID No
For the best academic research paper judged to most exemplify the ISBE criteria			
E	Dr Martin Beckinsale; Prof Monder Ram	Ethnic Minority Business (EMB) Exemplars: Engaging EMBs in Public E-Procurement ®	109
C	Dr John Kitching; Prof David Smallbone; Rosemary Athayde	Ethnic Diversity and Competitiveness: Does the Evidence Justify Policy Action? ®	225
M	Dr Wing Lam; Dr Eleanor Shaw; Prof Sara Carter	Entrepreneurial Capital: Convertibility, Personal Reputation and Firm Performance ®	312
I	Dr Nigel Lockett; Dr Sarah Robinson	Changing Perceptions: A Small Firm Perspective of Knowledge Transfer in HEIs ®	25
V	Dr George Saridakis; Dr Kevin Mole; Graham Hay	Do Liquidity Constraints Increase the Likelihood of Firm Growth and Survival? ®	136
Scottish Enterprise Award for best "discussion" paper - £1,000			
For the best academic discussion paper judged to most exemplify the ISBE criteria			
S	Karen Bill; Dr Clare Rhoden	Business Support in Sport - Strategy or Serendipity?	285
C	Julian Frankish; Dr Richard Roberts; Prof David Storey	Enterprise Profiles in Deprived Areas: are they distinctive?	301
B	Dr Dilani Jayarwana; Dr Julia Rouse; Dr Allan MacPherson	Pathways to Entrepreneurship Across the Lifecourse: An Innovative Model	172
V	Ciarán mac an Bhaird; Prof Brian Lucey	Determinants of Capital Structures of SMEs: A Seemingly Unrelated Regression Approach	259
I	Dr Martin Perry	A new look at industry associations as effective enterprise networks	272
Scottish Enterprise Award for best "practical" paper - £1,000			
For the best paper reviewing practical experiences in support for small business			
C	Isebail MacKinnon	Microcredit: Enterprise and inclusion in disadvantaged communities	358
E	Liz Price; Dr Don White; Prof Andrew Atherton; Dr Hannah Noke	Modelling the take-up of broadband by small and micro-enterprises: a case study	187
V	Whittington Vara	Risk Based New Venture Valuation Technique	280
A	Dr David Woollard; Dr Michael Zhang; Prof Oswald Jones	Creating Entrepreneurial Universities: Insights from a new university business school	331
Scottish Enterprise Award for best "policy" paper - £1,000			
For the best paper drawing out the lessons for SME policy development			
C	Dr John Kitching; Prof David Smallbone; Rosemary Athayde	Ethnic Diversity and Competitiveness: Does the Evidence Justify Policy Action? ®	225
V	Ciarán mac an Bhaird; Prof Brian Lucey	The Financial Growth Life Cycle: An Empirical Examination of Irish SMEs ®	169
A	Dr Luke Pittaway; Prof Paul Hannon	Institutional Strategies for Developing Enterprise Education ®	40
S	Prof David Smallbone; Prof Friederike Welter	Entrepreneurship and Government Policy in Post Socialist Economies ®	223
Scottish Enterprise Award for best "newcomer's" paper - £500			
For the best paper by someone who has not presented a paper at an ISBE Conference before			
V	Prof José Bilau; Prof Eduardo Couto	Obtaining Venture Capital in the Pre-Start-up Phase: The Role of Nascent Entrepreneur ®	194
E	Noor Azuan Hashim	Government Grants for E-Commerce in SMEs: The need for Assessment ®	109
M	Dr. Chinintorn Nakhata	Human Capital, Competencies, and Career Success of Thai SME Entrepreneurs ®	250
C	Dr Lawrence Nicholson; Dr Densil Williams; Dr Maxine Garvey	Succession Planning in Ethnic Family-Owned Businesses: Evidence from Jamaica ®	137
S	Prof Philippe Regnier	New Development of Agro-Food SME Linkages between Southeast Asia and Western Africa ®	243
W	Prof Hannu Tervo; Mika Haapanen	The nature of self-employment: how does gender matter? ®	269
A	Dr Shipra Vaidya	Developing Entrepreneurial Life Skills : An Experiment in Indian Schools ®	67

Best in Track Nominations

(in alphabetical order of lead author)

Track A - Advancing entrepreneurship education and enterprise- £500 Sponsored by National Council for Graduate Entrepreneurship		ID
Dr Javed Hussain; Cindy Millman; Dr Jonathan Scott; Prof Paul Hannon	BME graduate entrepreneurs: Motivation, characteristics and access to finance ®	166
Prof Harry Matlay	The Impact of Entrepreneurship Education on Entrepreneurial Outcomes	48
Dr David Woollard; Dr Michael Zhang; Prof Oswald Jones	Creating Entrepreneurial Universities: Insights from a new university business school	331
Track B - Business birth rate strategy - stimulating start-ups - £500 Sponsored by Centre for Enterprise, Manchester Metropolitan University Business School		
Prof Andrew Atherton; Kirk Frith	Creating an Entrepreneurial Region ®	205
Julian Frankish; Dr Richard Roberts; Prof David Storey	Business Survival and Entrepreneurial Learning ®	134
Prof Hugo Kantis; Joan-Lluís Capelleras; Prof Francis J Greene; Prof Rodrigo Rabetino	Venture Creation Speed and Subsequent Growth: Evidence from South America ®	143
Track C - Community, ethnic, minority, rural and social enterprise - £500 Sponsored by Kibble Education & Care Centre, Paisley		
Dr John Kitching; Prof David Smallbone; Rosemary Athayde	Ethnic Diversity and Competitiveness: Does the Evidence Justify Policy Action? ®	225
Dr Jonathan Levie; Prof Mark Hart; Dr Rebecca Harding; Dr Mike Anyadike-Danes	How does ethnic minority entrepreneurship differ? Evidence from GEM	212
Pam Seanor; Mike Bull; Dr Rory Ridley-Duff	Contradictions in Social Enterprise: Do they draw in straight lines or circles? ®	72
Track E - E-entrepreneurship, e-business and e-learning - £500 Sponsored by Microsoft Ltd		
Dr Martin Beckinsale; Prof Monder Ram	Ethnic Minority Business (EMB) Exemplars: Engaging EMBs in Public E-Procurement ®	127
Ian Knox; David Lynch	Optimal Pricing Strategies for Online Auction Entrepreneurs ®	107
Liz Price; Dr Don White; Prof Andrew Atherton; Dr Hannah Noke	Modelling the take-up of broadband by small and micro-enterprises: a case study	187
Track I - Innovation, technology transfer & knowledge networks - £500 Sponsored by National Endowment for Science, Technology & Arts (NESTA)		
Dr Clifford Conway; Prof Robert Blackburn	Clusters and Small Firms: Hype or Reality? ®	61
Dr Nigel Lockett; Dr Sarah Robinson	Changing Perceptions: A Small Firm Perspective of Knowledge Transfer in HEIs ®	25
Dr Martin Perry	A new look at industry associations as effective enterprise networks	272
Track M - Management, skills development & growth issues - £500 Sponsored by GO Group, Business Support & Economic Development		
Prof Oswald Jones; Dr Allan MacPherson; Prof Richard Thorpe; Dr Adnan Ghecham	Conceptualising Strategic Space in SMEs: The Evolution of Business Knowledge ®	45
Dr Wing Lam; Dr Eleanor Shaw; Prof Sara Carter	Entrepreneurial Capital: Convertibility, Personal Reputation and Firm Performance ®	312
Prof David Rae; Kirk Frith	Designing an academy for high-growth businesses ®	124
Track S - Supporting small business development world-wide - £500 Sponsored by Economic & Social Research Council (ESRC)		
Dr Liang Han; Dr. Alan Benson	An Exploratory Study of the Use and Usefulness of Assistance to UK SMEs ®	173
Prof Philippe Regnier	New Development of Agro-Food SME Linkages between Southeast Asia and Western Africa ®	243
Prof David Smallbone; Prof Friederike Welter	Entrepreneurship and Government Policy in Post Socialist Economies ®	223
Track V - Small business finance and financial management - £500 Sponsored by Barclays Bank plc		
Prof José Bilau; Prof Eduardo Couto	Obtaining Venture Capital in the Pre-Start-up Phase: The Role of Nascent Entrepreneur ®	194
Tommaso Minola; Dr Tim Minshall; Prof Marco Giorgino	Access to external capital for techno start-ups ®	213
Dr George Saridakis; Dr Kevin Mole; Graham Hay	Do Liquidity Constraints Increase the Likelihood of Firm Growth and Survival? ®	136
Track W - Women's enterprise and family enterprise development - £500 Sponsored by Women's Enterprise Consortium		
Nicola Patterson	Women entrepreneurs: jumping the corporate ship or gaining new wings?	276
Prof Stephen Roper; Dr Jonathan Scott	Gender differences in access to startup finance - an econometric analysis of GEM data ®	33
Piers Thompson; Prof Dylan Jones-Evans; Prof David Brooksbank; Caleb Kwong	Who are the Home-Based Entrepreneurs? ®	158